

Vantage Risk

Vantage Head of US Healthcare Reflects on Year One in the Space

June 15, 2022 – Vantage Head of US Healthcare, Ray Pernsteiner, recently sat down to reflect on his team’s first year writing business in the medical liability space at Vantage. With most of the US Healthcare team joining last spring, the last twelve months have been a whirlwind for Ray and the team.

In that time, they staffed up the organization, launched their E&S capabilities, brought their product and forms to the market, and have made a difference in the marketplace helping their brokers solve their clients’ most pressing medical liability needs.

Approximately coinciding with their one-year anniversary in the space, the Vantage US Healthcare team recently participated, and was a Premier Networker Sponsor, at the Professional Liability Underwriting Society (PLUS) Healthcare & Medical Professional Liability Symposium in Orlando, Florida. The Vantage team in attendance at the conference consisted of Ray Pernsteiner, Anna Rockers (Regional VP, West & Central Regions), Dmitry Burtman (Regional Vice President - Southeast) and Jason Opat (VP, Head of Healthcare Claims). It was great to see everyone out in full force and attendance at the conference was at a high point. It was excellent to connect in person with key trading partners, while meeting some new ones, as we continue to build out our book of specialty insurance business at Vantage.

The Vantage US Healthcare team is an experienced group of professionals who are creatively crafting unique healthcare liability solutions for assumed reinsurance and insurance clients. Available coverages include primary professional liability, general liability, as well as companion umbrella and excess umbrella liability. Vantage’s appetite is vast and includes a wide array of facility classes as well as complex healthcare organizations, including hospitals. Current available limit capacity is up to \$15 million.

When asked what makes Vantage different, Ray stated, **“In addition to our bold risk-taking approach and top underwriting talent in the space, it’s really our solutions-oriented approach and desire to help our trading partners solve their client’s pressing insurance needs. We remain focused on ease of use, responsiveness, and speed to the trade.”**

The Vantage team enjoyed the educational opportunities, meetings and connections the conference afforded them, and they look forward to future interactions as we progress into year two of the Vantage journey. We were pleased to be a Premier Networker Sponsor of this year’s PLUS Healthcare & Med Professional Liability Symposium.

About Vantage:

Vantage Group Holdings Ltd. (Vantage) was established in late 2020 as a re/insurance partner designed for the future. Driven by relentless curiosity, our team of trusted experts provides a fresh perspective on our clients’ risks. We add creativity to tech-enabled efficiency and robust analytics to address risks others avoid. Vantage operating subsidiaries Vantage Risk Ltd., Vantage Risk Assurance Company and Vantage Risk Specialty Insurance Company are rated “A-” (Excellent) by AM Best.

Carlyle and Hellman & Friedman, global investment firms with deep experience in the re/insurance industry, are lead investors in Vantage.

For more information about Vantage, please visit www.vantagerisk.com/

About Ray Pernsteiner



Based in Minnesota, Ray joined Vantage in March 2021 and is currently responsible for leading the US Healthcare team. He has worked in the insurance industry since 1988, with focus solely on medical professional liability for all client segments. He most recently held a variety of key leadership positions at Arch Insurance Group for more than 18 years. Ray is a member of the Professional Liability Underwriting Society and has earned the Chartered Property Casualty Associate in Risk Management designations. Ray holds a Bachelors in Business Administration from the University of Wisconsin - Eau Claire as well as the CPCU and ARM designations.

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